



The Leading Metal Forming, Fabricating,
Welding and Finishing Event in Mexico

May 7 – 9, 2019
Cintermex
Monterrey, Mexico

fabtechmexico.com

POST SHOW REPORT



FABTECH MEXICO

2019 POST SHOW REPORT

MONTERREY ATTENDANCE

11,090

EXHIBITORS

498

SQUARE FOOTAGE SOLD

156,210 net

TOTAL LEADS COLLECTED

42,718

AVERAGE LEADS PER EXHIBITOR

182



Audience Profile

First Time Attendees

62% attended FABTECH Mexico for the first time

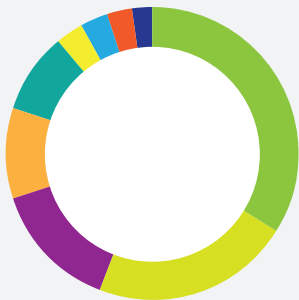
Top three reasons an attendee visits the show

1. Looking for new suppliers

2. Looking to purchase products

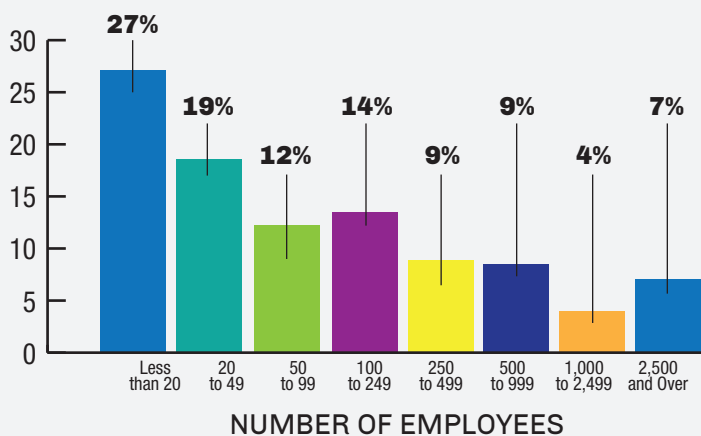
3. Interested in joint ventures

Job Function



- **34%** Owner/Corp. Exec.
- **22%** Purchasing/Distributors
- **14%** Mfg. - Production
- **10%** Mfg. - Engineering
- **9%** Product Design - R&D
- **3%** Quality Assurance
- **3%** Factory Automation
- **3%** Other
- **2%** Welders/Safety/Inspectors

Company Size



"FABTECH Mexico 2019 was a success for TRUMPF as we managed to exceed the expectations that we have each year for this exhibition. It provides us with the opportunity to show our latest in sheet metal fabrication equipment and allows attendees to meet and exchange ideas with our experts. We look forward to participating at FABTECH Mexico in 2020."

Luis Colunga,
TRUMPF



Source for all Audience Statistics: 2019 FABTECH Mexico Audience Survey and Registration Data.

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Primary Type of Business

- | | |
|---------------|-----------------|
| Aerospace | Energy |
| Agriculture | Heavy Equipment |
| Appliance | Infrastructure |
| Automotive | Military |
| Construction | Transportation |
| Contract Mfg. | |

Top Attending Companies

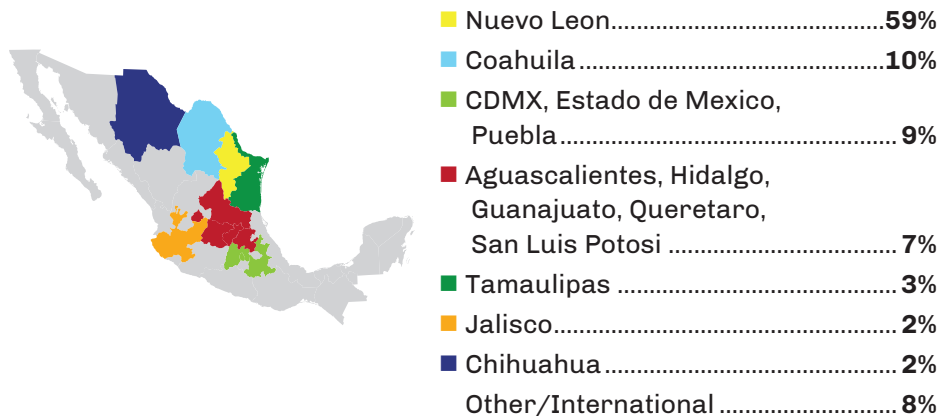
ACEROMEX	EZI METALES	PARKER HANNAFIN
ACUITY BRANDS	FAURECIA	PEMEX
LIGHTING	GE	POLARIS
ALFA GROUP	GENERAL MOTORS DE	PPG
ALTOS HORNOS DE	MEXICO	PROLAMSA
MEXICO	GREENBRIER	PROLEC GE
ARCO METAL	COMPANIES	ROBERT BOSCH
AUTOTEK	GRUPO BOCAR	ROCKWELL AUTOMATION
BENTELER	GUNDERSON GIMSA	SAFRAN AIRCRAFT
BOMBARDIER	GUNTNER DE MEXICO	ENGINES
BOSAL MÉXICO	HONEYWELL	SCHNEIDER ELECTRIC
BOSCH REXROTH	HUSSMANN	SEMEX
CALLAWAY	INDUSTRIAS RHEEM	SIEMENS
CARRIER	INGERSOLL RAND	SISAMEX
CATERPILLAR	JOHN DEERE	TERNIUM
CEMEX	JOHNSON CONTROLS	TORREY
CERREY	KIA	TOYOTA
CNH INDUSTRIAL SA	KOHLER	TRINITY INDUSTRIES
DE CV	LEAR CORPORATION	DE MEXICO
COMAU	LG EQUIPOS Y	TUBACERO
CUPRUM	SOLDADURAS	UNIVERSAL LIGHTING
DAIMLER	MABE	TECHNOLOGIES
DANA COMERCIALIZADORA	MAGNA	VILLACERO
DANFOSS INDUSTRIES	MARTINREA	VITRO
S.A. DE C.V	MAXION INMAGUSA	VOLKSWAGEN DE MÉXICO
DEACERO	METALSA	WHIRLPOOL
EATON COOPER	MITSUBISHI ELECTRIC	ZF POWERTRAIN
EGS MEXICO S DE RL	NEMAK	MODULES
DE CV (EMERSON)	NVENT	

“FABTECH México 2019 was a huge success for Therma-Tron-X. We used this magnificent opportunity to continue announcing the arrival of TTX to México with 50 years of experience and patented leadership. In addition to our main goal, we utilized FABTECH as the perfect showcase to introduce our High Performance Furnaces Division, HTF, and to boost our TTX Environmental Division, into the Mexican industry. The result was a tremendous success! FABTECH exceeded our initial expectations, and was a perfect launch platform. At the show, we were excited to share the technological experience of Augmented Reality, showing our TTX SST® Finishing System, with the visitors at our booth, as well as the celebration of our first 50 years in business. FABTECH personnel were on top of every need and requirement we had regarding the show, making everything surrounding our booth activity experience SEAMLESS.

¡Muchas gracias, FABTECH, nos vemos en Ciudad de México 2020!”

Jacqueline Hilbert,
Therma-Tron-X, Inc.

Attendance By Region



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BUYING POWER

Role in Buying

84%

Influence or approve purchase decisions in their companies.



Technologies Evaluated

Cutting	32%	Tube & Pipe Fabricating or Welding..	14%
Bending/Forming	28%	Waterjet.....	14%
Brazing & Soldering.....	25%	Additive Manufacturing/	
Finishing.....	24%	3D Printing/Rapid Prototyping	13%
Lasers.....	24%	Material Handling/Marking	13%
Tooling.....	24%	Software & Machine Controls.....	13%
Welding Machines/Equipment	24%	Inspection & Testing.....	11%
Robotics	23%	Job Shop/Contract	
Welding Consumables	22%	Manufacturing.....	11%
Tool & Die	21%	Fastening & Joining	10%
Assembly.....	20%	Gases & Gas Equipment	10%
Arc Welding.....	18%	Lubrication	10%
Stamping.....	18%	Safety & Environmental.....	10%
Maintenance & Repair.....	17%	Coil Processing.....	8%
Other Machinery/		Machining/EDM	8%
Equipment/Parts/Products	16%	Tube & Pipe Producing	8%
Plate & Structural Fabricating.....	16%	Business Services.....	6%
Resistance Welding	15%	Hydroforming	6%
Punching	14%	Press Brakes	6%
Saws & Cut-off Machines	14%	Thermal Spraying	4%



For questions regarding this report or to book exhibit space, please contact:

Sales – U.S.

FABTECH MEXICO

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Future Show Dates:



November 11-14, 2019
Chicago IL



May 12-14, 2020
Mexico City, Mexico



June 16–18, 2020
Toronto, Canada